

# Upgrade and upskill your career...

FNS50322

## Diploma in Finance and Mortgage Broking Management Upgrade

Our Diploma Upgrade focusses on the critical requirements of the Mortgage finance professional in today's regulatory environment, and builds on the existing knowledge and experience of participants.

Upgrade program for:

FNS40804 Certificate IV in Financial Services (Finance/Mortgage Broking)

FNS40815/40820/40821 Certificate IV in Finance and Mortgage Broking

The training program has been developed to reflect management job roles in the finance and mortgage broking industry, including roles that are independent, undertaken through an aggregator, or involve managing a workplace team as specified by the National Training Information Service. Reference: [www.training.gov.au](http://www.training.gov.au)

This is a New Nationally Recognised Program following the recent review of the Financial Services Industry Training Package and published for national implementation from November 2010 and is the formal qualification required to meet the membership requirement of the MFAA. Average Course Duration 6 to 12 Months.

## Training options

### 1 Face to Face

- Intensive: 2 day face to face in classroom, plus assessments.
- Optional assessment block
- Up to 12 months enrolment.

**\$1040.00**

### 2 Distance Education

- Self-Paced Learning
- Course Assignments required.

**\$765.00**

### 3 Recognition of Prior Learning (RPL)

An optional pathway to the qualification for those with prior experience within the Financial Services Industry.

**\$600.00**

## Assessment Methods

- No exam required
- Develop Business Documents
- 7 Case Studies
- 5 Exercises
- Optional Face to Face assessment block Brisbane



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# diploma

## Specific units

FNSFMB411	Prepare loan applications on behalf of clients
FNSCUS511	Develop and maintain professional relationships in financial services industry
FNSFMB412	Identify client needs and present broking options
FNSFMB512	Identify and develop credit options for clients with special financial circumstances
FNSFMB513	Present credit options to clients with special financial circumstances
FNSFMB514	Implement complex loan structures
FNSFMK515	Comply with financial services regulation and industry codes of practice
FNSINC411	Conduct work according to professional practices in the financial services industry
FNSINC514	Apply ethical frameworks and principles to make and act upon decisions
FNSRSK511	Undertake risk identification
BSBPEF501	Manage personal and professional development
FNSINC412	Apply and maintain knowledge of financial products and services
FNSPRM612	Improve business of financial practices
FNSPRM613	Grow financial practices
FNSRSK512	Assess risks

## Optional Brisbane Assessment Block

- Speed up your progress: Achieve your qualification sooner, with increased guidance and help
- Expert guidance: Benefit from the wisdom and guidance of our seasoned trainers who will be there every step of the way to ensure your success.
- Flexibility: Add to your face to face course, or if you are having difficulty completing your assessment alone, you can attend a block to finish at any time throughout the year.
- Reasonably priced at a discounted rate to the daily course cost. **\$840.00**