

Get your career under way in a thriving industry...

certificate IV

FNS40821

Certificate IV in Finance and Mortgage Broking

This nationally recognised program is designed to take participants to a position of knowledge satisfactory to meet the core competencies of ASIC and Industry Bodies, such as the Mortgage & Finance Association of Australia (MFAA) and Finance Brokers Association of Australia (FBAA).

More importantly, the content is designed to provide participants with the practical skills to provide a level of professionalism consistent with client expectations. It is highly “interactive” in design, providing participants with the confidence to immediately commence work in the industry.

The course includes a range of assessment strategies and concludes with a final “open-book” examination with a set pass mark to attain the certificate.

Training options

1 Face to Face

- Intensive: 3 day face to face in classroom, plus assessments
- Optional assessment block
- Up to 12 months enrolment.

\$1195.00

2 Distance Education

- Self-Paced Learning
- Course Assignments and Final Examination required.

\$695.00

3 Recognition of Prior Learning (RPL)

An optional pathway to the qualification for those with prior experience within the Financial Services Industry.

\$495.00

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For someone like me, who hates being stuck at a desk, I found the course very interesting and up beat. Overall – fantastic. Trevor O’Brien

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Specific modules

BSBPEF501	Manage personal and professional development
FNSCUS511	Develop and maintain professional relationships in financial services industry
FNSFMB411	Prepare loan applications on behalf of clients
FNSFMB412	Identify client needs and present broking options
FNSFMK515	Comply with financial services regulation and industry codes of practice
FNSINC411	Conduct work according to professional practices in the financial services industry
FNSINC412	Apply and maintain knowledge of financial products and services
BSBESB401	Research and develop business plans
BSBTEC301	Design and produce business documents
FNSASIC311	Establish client relationship and analyse needs
FNSCRD401	Assess credit applications
FNSCUS403	Deliver a professional service to customers

Employing Staff?

Traineeship Support:

Access potential grants and subsidies through traineeships. Contact us to discuss preparing a learning plan for your new starter today.

Assessment methods:

- Six (6) Case Studies
- Nine (9) Exercises
- 4hr Open Book Examination

Optional Brisbane Assessment Block

- Speed up your progress: Achieve your qualification sooner, with increased guidance and help.
- Expert guidance: Benefit from the wisdom and guidance of our seasoned trainers, who will be there every step of the way to ensure your success.
- Flexibility: Add to your face to face course, or if you are having difficulty completing your assessment alone, you can attend a block to finish at any time throughout the year.
- Reasonably priced at a discounted rate to the daily course cost.